



Overview

Linsalata Capital Partners ("LinCap") was founded in 1984. Our 113 acquisitions, with combined transaction value exceeding \$3.5 billion have made Linsalata Capital Partners a leading middle-market buyout firm. Through a progression of seven funds, we have raised more than \$1.4 billion of equity capital from our institutional and individual investors. We are currently investing out of Linsalata Capital Partners Fund VI, LP raised in 2011.

We have a record of success that spans 30 years in accelerating the growth of middle-market companies. A key tenet of our strategy is the significant operating experience resident within the firm.

Fund History

Edgecliff (1983)

- \$3 million in equity capital raised
- Exited 5 out of 5 portfolio companies

LinCap I (1990)

- \$13.3 million in equity capital raised
- Exited 2 out of 2 portfolio companies

LinCap II (1995)

- \$45.3 million in equity capital raised
- Exited 7 out of 7 portfolio companies

LinCap III (1998)

- \$173.5 million in equity capital raised
- Exited 6 out of 6 portfolio companies

LinCap IV (2000)

- \$331.5 million in equity capital raised
- Exited 11 out of 11 portfolio companies

LinCap V (2005)

- \$425 million in equity capital raised
- Exited 9 out of 12 portfolio companies

LinCap VI (2011)

- \$427 million in equity capital raised
- Exited 1 out of 7 portfolio companies

Investment Parameters

Our acquisition targets are characterized by the presence of strong management teams, the prospects of solid business opportunities and a history of consistent financial performance.

Platform Size

- \$5 - \$25 million of EBITDA
- Up to \$200 million in enterprise value
- \$10 - \$50 million of equity

Industry Sectors of Interest:

Aerospace products	Home furnishing/Décor
Apparel	Home improvement products
Automotive aftermarket	Industrial products
Building products	Infrastructure products
Business services	Juvenile products
Consumer durables	Leisure/Recreation
Consumer packaged goods	Logistics
Contract manufacturing services	Medical devices and diagnostics
Direct marketing/Catalogs	Outdoor/Garden living
Distribution	Packaging
Education/Training	Pet products and services
Food and beverage	Retailing services
Food service equipment	Retailing/Point-of-Purchase systems
Health and safety products	School/Education products
Health care services & outsourcing	Specialty chemicals
Hobby/Crafts	Test and measurement

Current Portfolio

Apparel

Manhattan Beachwear Inc.

Automotive Aftermarket

RANDYS Worldwide Automotive

Building Products

Happy Floors
Wellborn Forest Products, Inc.

Business Services

Excell Marketing & Procurement Group
Glynlyon, Inc.

Food and Beverage

Hospitality Mints, Inc.

Healthcare

Home Helpers

Oil & Gas Services

Signature Systems Group

Professionals

Frank N. Linsalata

Eric V. Bacon

Stephen B. Perry

Gregory L. Taber

Daniel L. DeSantis

John A. (Jay) Studdard, Jr.

Michael J. Faramouth

Murad A. Beg

Jeffrey S. Wahl

Timothy G. Healy

James V. Guddy

Michael R. Anderson

Kurtis P. Zabell

Alex A. Campau

Chairman & Founder

Co-President & Sr. Managing Director

Co-President & Sr. Managing Director

Senior Managing Director

Managing Director

Managing Director

Managing Director

Managing Director & Operating Partner

Senior Vice President

Principal

Vice President

Vice President – Finance & CCO

Associate



LINSALATA CAPITAL PARTNERS

Landerbrook Corporate Center One • Suite 280
5900 Landerbrook Drive • Mayfield Heights, Ohio 44124
440/684-1400 • fax 440/684-0984 • www.linsalatacapital.com