

# Select Previously Owned Companies



LINSALATA CAPITAL PARTNERS

Year Platform Acquired	Platform Company	Business Description	Number of Add-On Acquisitions	Annual Sales at Acquisition (\$ in millions)	Annual Sales at Exit (\$ in millions)	Hold Period (years)
<b>APPAREL</b>						
1999	Alpha Shirt Company	Wholesaler and designer/importer of imprintable sportswear sold to embroiderers and screenprinters	2	\$250	\$440	4.4
2004	Augusta Sportswear Group	Designer, manufacturer, and distributor of athletic-oriented apparel, team uniforms, sportswear and related accessories	2	\$79	\$200	3.1
<b>AUTOMOTIVE AFTERMARKET</b>						
1998	America's Body Company	Manufacturer and distributor/upfitter of commercial truck bodies and equipment for vehicle OEMs, major leasing companies, corporate fleets, government and truck dealers	4	\$115	\$160	8.0
1998	Highland Group Industries	Manufacturer and distributor of automotive aftermarket accessories sold to automotive retailers, mass merchants, catalog and OEMs		\$20	\$50	5.1
<b>BUILDING PRODUCTS</b>						
1985	Star Manufacturing Company	Manufacturer of pre-engineered metal commercial and industrial buildings	2	\$22	\$95	2.8
1992	Care-Free Windows	Manufacturer of residential vinyl-framed windows and doors for replacement, new construction and manufactured housing markets	5	\$33	\$140	6.0
2000	Adorn, Inc.	Manufacturer of laminated wall panels, molding and hardwood cabinet doors and components for manufactured housing and recreational vehicles	3	\$100	\$240	7.3
2001	PGT Industries	Manufacturer of custom/engineered aluminum and vinyl windows, doors and patio enclosures for residential and commercial markets	1	\$120	\$220	3.0
2002	Eagle Window & Door	Manufacturer of premium quality aluminum-clad wood windows and doors for high-end residential and commercial construction applications		\$80	\$130	3.0
2004	Alenco Windows	Manufacturer of residential aluminum and vinyl windows and doors serving both new construction and replacement/remodeling applications		\$95	\$130	1.8
<b>BUSINESS SERVICES</b>						
1996	Diversco Holdings, Inc.	Provider of janitorial, maintenance, sanitation and security services	1	\$60	\$80	13.7
1998	Personnel Management, Inc.	Provider of Industrial staffing services	3	\$95	\$139	9.8
<b>CAPITAL EQUIPMENT</b>						
1984	Somerset Technologies	Manufacturer of equipment for the paper, printing and plastics industries		\$30	N/A	13.6

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<b>CONSUMER PRODUCTS</b>						
1995	Liberty Safe & Security Products	Manufacturer and distributor of residential gun and home safes	1	\$18	\$40	4.1
<b>DIRECT MARKETING</b>						
2002	Potpourri Holdings, Inc.	Collection of national multi-title catalogs for gifts, home decor, casual apparel, jewelry, educational games and crafts	2	\$120	\$160	2.8
2006	Overton's	Direct marketer of specialty water sports and related marine accessories		\$85	\$90	1.8
<b>EDUCATIONAL PRODUCTS</b>						
2003	Neff Motivation, Inc.	Manufacturer and marketer of motivational award and apparel products		\$36	\$37	4.1
<b>INDUSTRIAL PRODUCTS</b>						
1987	Continental Metal Specialty	Manufacturer of precision metal stampings and subassemblies for automotive and office products applications (see also CMS Hartzell below)	1	\$20	N/A	13.6
1988	Penn Machine Company	Manufacturer of gears and related wear parts for the mining industry, and wheels for mass transit	2	\$20	\$35	3.2
1996	Horsburgh & Scott Company	Manufacturer of custom gears for heavy industry and replacement wear parts for the mining industry		\$50	\$65	1.8
1997	Hartzell Manufacturing	Manufacturer of injection molded and machined aluminum castings components for telecommunications and office products markets (see also CMS Hartzell below)		\$90	N/A	3.6
1998	CMS Hartzell	Merger of Continental Metal Specialty with Hartzell to establish a leading contract manufacturer serving electronics/high technology companies	2	\$110	\$265	N/A
1999	Snyder Industries	Manufacturer of rotationally-molded storage and transportation tanks, intermediate bulk containers and residential septic tanks for agricultural, industrial and residential applications	1	\$31	\$55	6.0
<b>PACKAGING</b>						
1990	The Garber Company	Manufacturer of high quality folding cartons and contract specialty packaging services to leading consumer products companies		\$50	\$55	5.6
<b>RETAIL DISPLAY ACCESSORIES</b>						
1999	Fasteners for Retail	Manufacturer of point-of-purchase retail shelving and display accessories	2	\$46	\$95	4.4